

The Detroit Report

National Association of Purchasing Management - Metro Detroit

The NAPM - Metro Detroit Purchasing Managers index 55.2

Detroit Index: The gains are coming from production, new orders, and inventory building

Employment: the April index fell back to 47.5, indicating contraction in employment

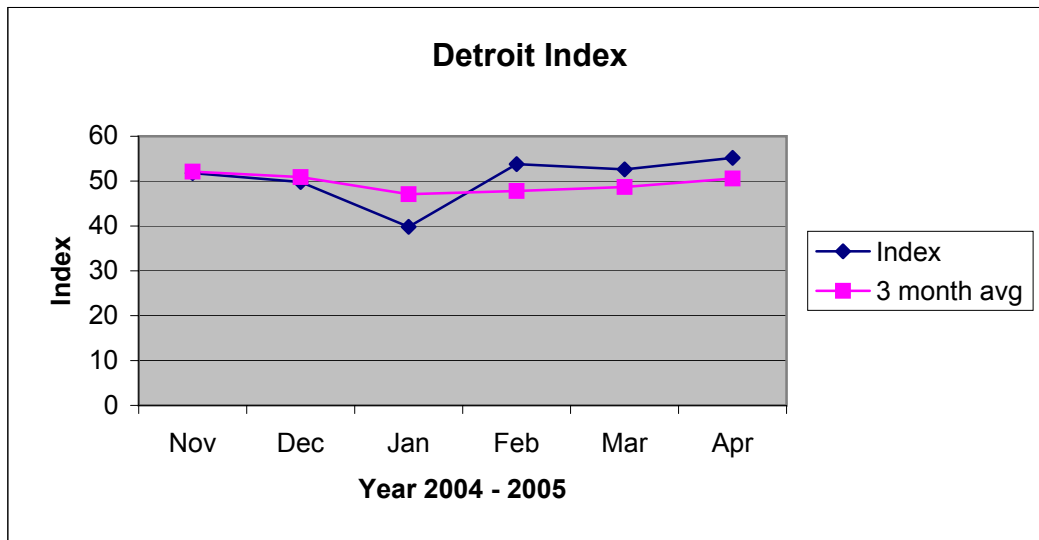
Production: April production move slightly ahead to 56.4.

Commodity Prices: April commodity prices fell from March, but remain high at 66.3

Commodities up/down in price: : Survey respondents continue to report a wide range of price increases. In general all items that come from oil and natural gas stock were reported to be up in price. Specific commodities mentioned as experiencing price increases include: transportation services, recycled polypropylene, plastics, nylon grains, manganese castings, steel, plastic resins, copper and chemicals.

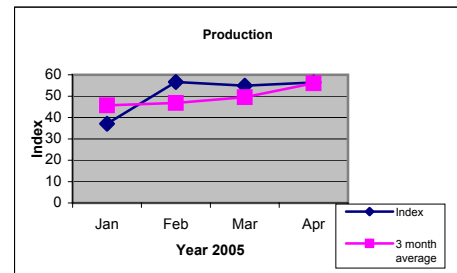
Comments from respondents: Sixty-seven percent see moderate to growing price pressure. Forty-eight percent of the reporters indicate that they have experienced price increases, but have not been able to pass the increases along. The two major reasons cited for the inability to move prices along were competitive pressure and contract

Next Release
1 June 2005

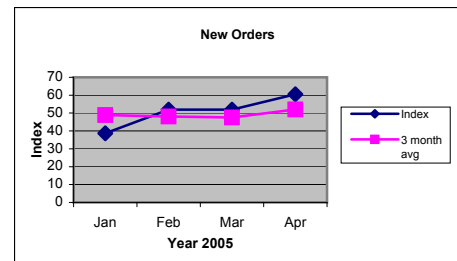


Detroit Index		2004		2005			
		Nov	Dec	Jan	Feb	Mar	Apr
Index		51.8	49.8	39.8	53.8	52.6	55.2
Index	3 month average	52.1	50.9	47.1	47.8	48.7	50.6

Production		2004		2005			
		Nov	Dec	Jan	Feb	Mar	Apr
	Higher	27	37	19	38	37	38
	Same	52	20	35	38	35	36
	Lower	20	43	45	25	27	26
Index		53.4	46.7	37.1	56.6	54.9	56.4
Index	3 month average	53.0	50.0	45.7	46.8	49.5	56

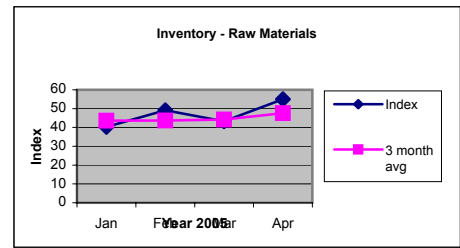


New Orders		2004		2005			
		Nov	Dec	Jan	Feb	Mar	Apr
	Higher	32	43	29	26	29	42
	Same	45	21	19	51	46	37
	Lower	23	36	52	23	25	21
Index		54.5	53.6	38.7	51.9	51.9	60.5
Index	3 month average	53.2	53.9	# 48.9	48.1	47.5	52



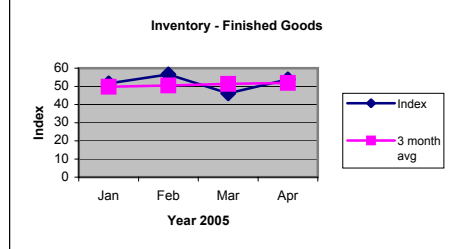
Inventory - Raw Materials		2004		2005			
		Nov	Dec	Jan	Feb	Mar	Apr
	Higher	20	27	19	19	19	23
	Same	57	30	42	60	48	65
	Lower	23	43	39	21	33	13
Index		48.9	41.7	40.3	49.1	43.3	55
Index	3 month average	50.0	47.7	43.6	43.7	44.2	47.6

Raw materials inventory expand



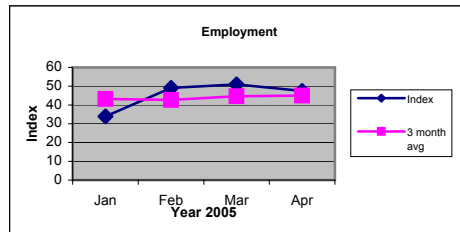
Inventory - Finished Goods		2004		2005			
		Nov	Dec	Jan	Feb	Mar	Apr
	Higher	20	20	32	21	21	25
	Same	68	47	39	72	50	58
	Lower	11	33	29	8	29	18
Index		54.5	43.3	51.6	56.6	46.2	53.8
Index	3 month average	53.8	52	49.8	50.5	51.4	51.9

Finished goods inventory rising



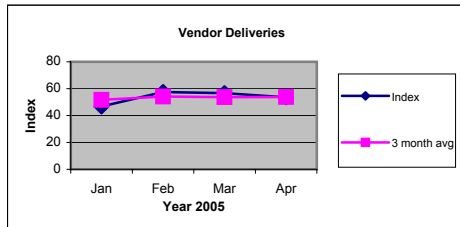
Employment		2004		2005			
		Nov	Dec	Jan	Feb	Mar	Apr
	Higher	18	7	3	11	21	18
	Same	55	77	61	75	60	60
	Lower	27	17	35	13	19	23
Index		45.5	45	33.9	49.1	51	47.5
Index	3 month average	50.1	45.6	43.2	42.7	44.7	45

Employment moves down in April



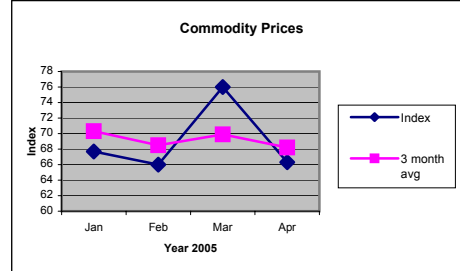
Vendor Deliveries		2004		2005			
		Nov	Dec	Jan	Feb	Mar	Apr
	Faster	11	10	16	8	6	10
	Same	77	63	74	70	75	73
	Slower	11	27	10	23	19	18
Index		50.0	58.4	46.8	57.5	56.7	53.6
Index	3 month average	50.0	52.4	51.7	54.2	53.7	53.8

Little change



Commodity Prices		2004		2005			
		Nov	Dec	Jan	Feb	Mar	Apr
	Higher	50	53	39	42	56	40
	Same	43	37	58	49	40	53
	Lower	7	10	3	9	4	8
Index		71.6	71.7	67.7	66	76	66.3
Index	3 month average	76.6	73.2	70.3	68.5	69.9	68.2

Commodity prices move back to February levels



Pricing Policy:		2004		2005			
		Nov	Dec	Jan	Feb	Mar	Apr
	Little Impact					25	32.5
	Moderate, but absorbing					25	28
	Moderate, pass along					11.5	12.5
	Growing pressure, but absorbing					26.9	20
	Growing pressure, pass along					11.5	7.5

67% report moderate or greater price increases in April

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